

2019-20 PROGRAM REPORT





## WHEN 2020 LEAVES YOU WITH LESS-THAN-PERFECT VISION

Back in February, I was sitting here at my desk finishing the introduction letter to our spring Funding Guide.

I was eagerly outlining the vision WEDnetPA had for 2020 — explaining the recent changes we had just made to our guidelines and sharing the ambitious outlook and excitement I had for the upcoming months. We were looking forward to another remarkable year of helping Pennsylvania businesses train and strengthen their workforces.

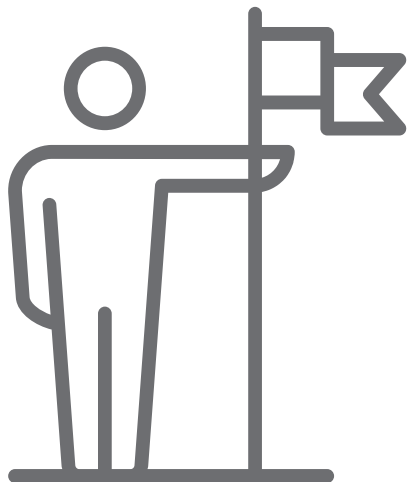
Looking back now ... well, that seems like a very different time really. Which, of course, it was. A time before the phrase “social distancing” was a part of our everyday vernacular. Before we all learned what “pandemic” meant. The world prior to lockdowns, supply shortages and economic chaos.

My, how quickly the future can change.

Much like WEDnetPA, companies across Pennsylvania also had a vision for what their 2020 was going to look like, only to have their plans — and worlds — turned upside down. Today, all of us find ourselves very uncertain about the future. More questions than answers, honestly. But what I do know is this ... WEDnetPA will be here for companies in need of workforce training. Those who never ceased operations. Those reopening now. Those reopening shortly. I want all Commonwealth businesses to know we will remain the one resource they can count on. Especially as conditions improve and they return to focusing on growth over trading water ... and enhancing employees’ skillsets over planning layoffs.

As one can expect, the first half of 2020 resulted in a very unusual fiscal year for WEDnetPA. A year that is recounted and summarized on the following pages of this annual report. Despite the exceptional circumstances we all faced here in Pennsylvania, WEDnetPA was still able to help a lot of companies obtain valuable skills for their employees – due largely to the utilization of the online training option.

The popularity of online training soared in April, significantly contributing to our numbers and, more importantly, providing assistance to so many of our neighbors. 715 companies who were fortunate enough to weather the storm. 24,000 hard-working Pennsylvanians with better and expanded skillsets. One Commonwealth better prepared for the better days to come.



Stay safe and well.  
Sincerely,

Thomas Venditti  
State Director

**Wayne Memorial Hospital**  
Primary care hospital  
Wayne County

*“I received positive feedback from our training participants regularly about the skills they were learning and the additional tools they felt they were gaining for success.”*

**Bethany Fine**  
HR Director



# A SUMMARY OF 2019–2020

## OVERALL TOTALS

FY 2019–20 TOTALS	Funds Invested	Employees Trained	Contracts Served*
Essential Skills	\$3,804,597	19,255	607
Advanced Technology	\$2,696,367	5,104	396
Combined	\$6,500,964	24,359	1,003

\*Some companies received both Essential Skills and Advanced Technology training funds.



### TRAINING PROVIDER CHOICE IS COMPANY-DRIVEN

As the first choice for providing workforce instruction, private-sector companies provide the most training.

FY 2019–20 Training Options	Funds Invested
Private-Sector Trainers	78%
In-House Training	6%
WEDnetPA Partners	16%

### COMPANIES OF ALL SIZES BENEFIT

Small companies received about \$2.1 million in training funds (32 percent). Medium, large, and extra large companies received 26 percent, 19 percent, and 23 percent of the training funds respectively.

FY 2019–20 Company Size	Invested Funds	%	Employees Trained	%	Companies Served	%
Less than 100 employees	\$2,093,847	32%	6,277	26%	369	52%
101 to 250 employees	\$1,654,848	26%	7,965	33%	186	26%
251 to 500 employees	\$1,240,730	19%	5,177	21%	86	12%
More than 500 employees	\$1,511,539	23%	4,940	20%	74	10%
<b>Total</b>	<b>\$6,500,964</b>	<b>100%</b>	<b>24,359</b>	<b>100%</b>	<b>715</b>	<b>100%</b>

**Bio Med Sciences, Inc.**  
*Products for burn treatment and rehabilitation*  
**Lehigh County**

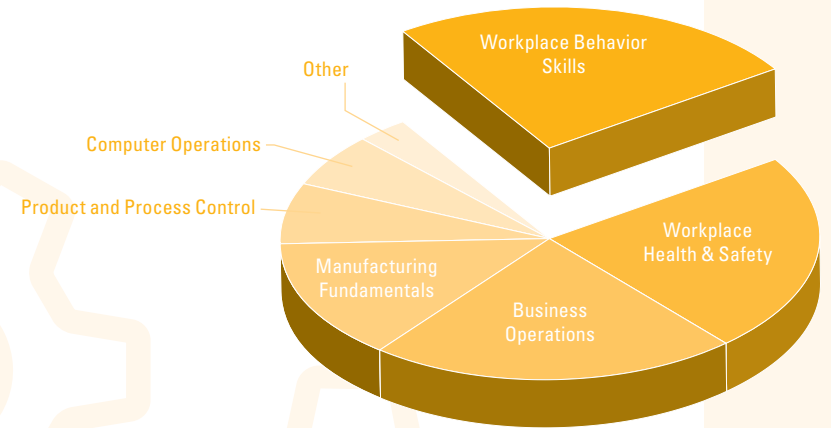
*“The WEDnetPA program is an indispensable resource. It has helped us to fill knowledge gaps that arise as new technologies are acquired and implemented. It also supports employee education for the ever changing regulatory requirements of the medical device industry.”*

**Catherine Campanaro**  
*Office Manager*

# TYPES OF TRAINING DELIVERED

## ESSENTIAL SKILLS

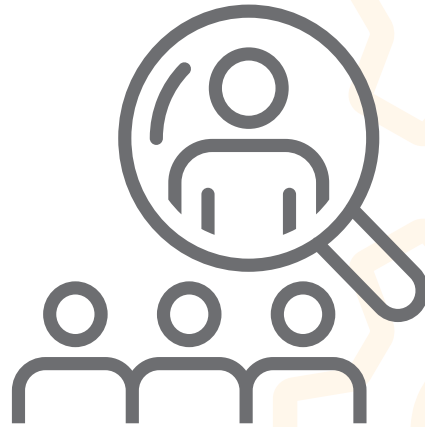
Workplace Behavior Skills	25%
Workplace Health and Safety	23%
Business Operations	22%
Manufacturing Fundamentals	14%
Product and Process Control	7%
Computer Operations	6%
Other	3%
<b>Total ES Categories:</b>	<b>100%</b>



**Wolfgang Confectioners**  
Confectionery co-manufacturer  
York County

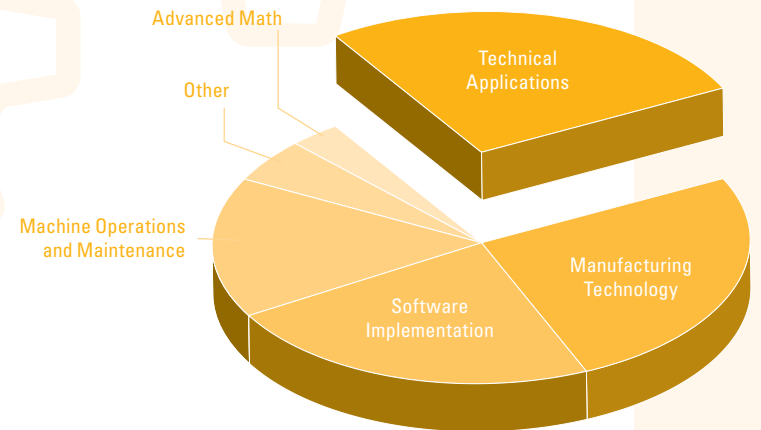
*“With the help of WEDnetPA, we were able to provide thorough training for a successful line start-up and product launch with brand new supervisors and production employees.”*

**Tonya Nye**  
Director of Customer Logistics



## TECHNICAL SKILLS

Technical Applications	27%
Manufacturing Technology	26%
Software Implementation	23%
Machine Operations and Maintenance	16%
Other	5%
Advanced Math	3%
<b>Total TS Categories:</b>	<b>100%</b>



**Ductmate Industries, Inc.**  
Sheetmetal products and accessories  
Washington County

*“WEDnetPA provides critical guidance, training and funding to upskill incumbent employees. This contributes greatly to job retention, advancement, employee engagement and business expansion, especially in areas of advanced technology.”*

**Katie Hager**  
Workforce Development Manager

# PENNSYLVANIA MANUFACTURERS REALIZE THE BENEFITS OF WEDNETPA'S WORKFORCE TRAINING

WEDnetPA conducted a survey of the 745 Pennsylvania companies that received WEDnetPA funds in FY 2019–20 to determine the impact of the program. Of the 413 companies that responded to the survey:

80%	Described improved product/service quality
71%	Saw an increase in employee morale
65%	Benefitted from improved communications and/or teamwork
46%	Said their workplace was safer, with fewer accidents
39%	Reported training aided in job retention (layoff avoidance)
39%	Noted training led to employee promotions
37%	Attributed training to employee pay raises
16%	Commented that training led to new customers and/or contracts (i.e., increase in business)

**Reparex Fabricated Systems, Inc. and RPX Composites**  
 Wear-resistant coatings and linings  
 Indiana County

*“WEDnetPA has been a great resource to ensure we are able to provide training that is similar in quality and scope to much larger companies. It really allows us to remain competitive by providing continuing training to our employees.”*

**Ryan McHugh**  
 President



## 20 YEARS OF SUCCESS FOR WEDNETPA AND PENNSYLVANIA

Since its beginning in 1999, WEDnetPA has grown to become the primary delivery system for Pennsylvania’s incumbent workforce training. Each year, WEDnetPA partners continue to reach out to significant numbers of companies and employees — strengthening our workforce and businesses and, in turn, strengthening Pennsylvania’s economy.

### APRIL 19, 1999 — JUNE 30, 2020

Workers Trained	Companies Served	Contracts Completed
1,263,274	21,398	34,586

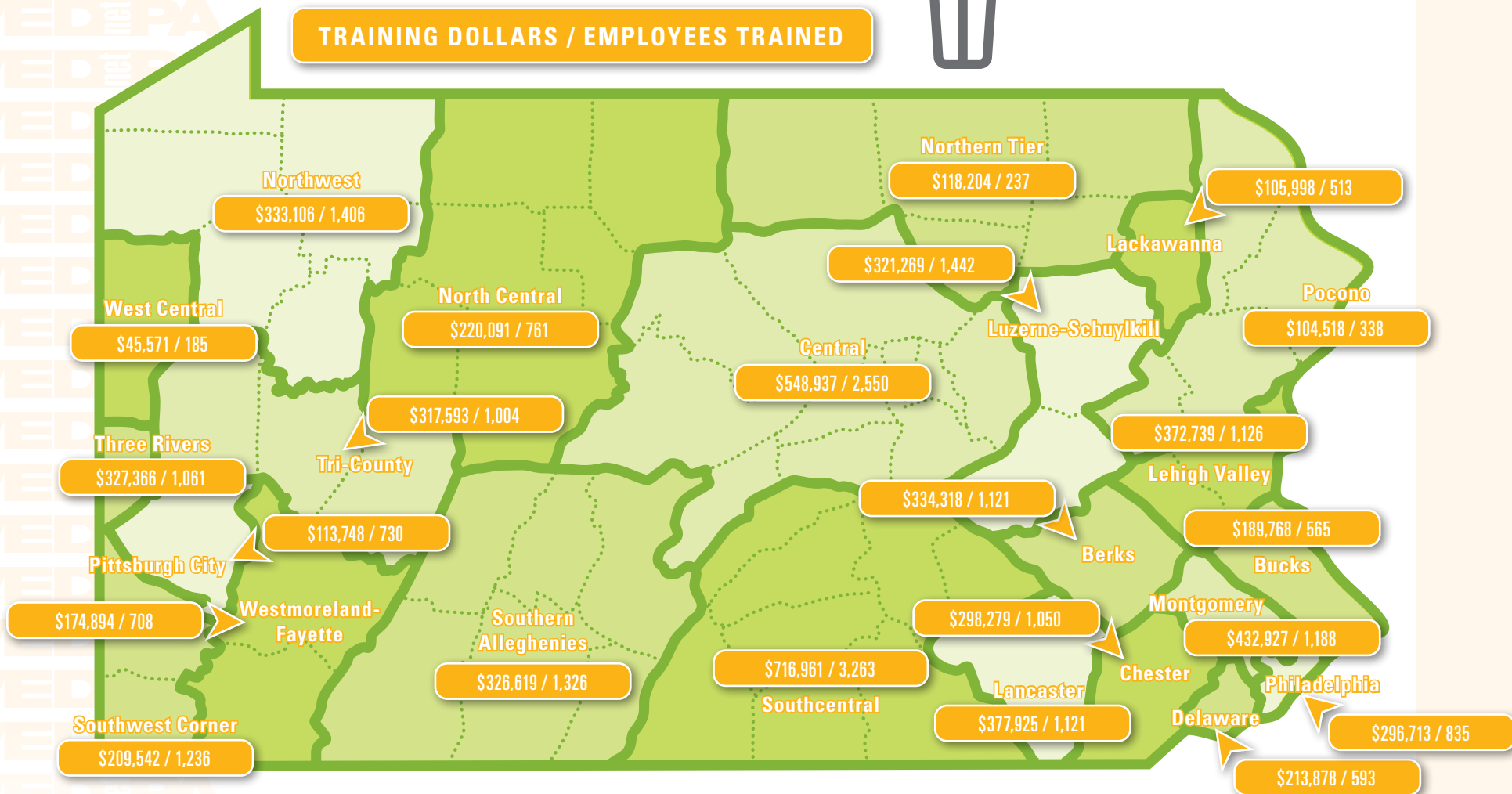
# FY 2019-20 TRAINING INVESTMENT

BY WORKFORCE DEVELOPMENT BOARD (WDB)

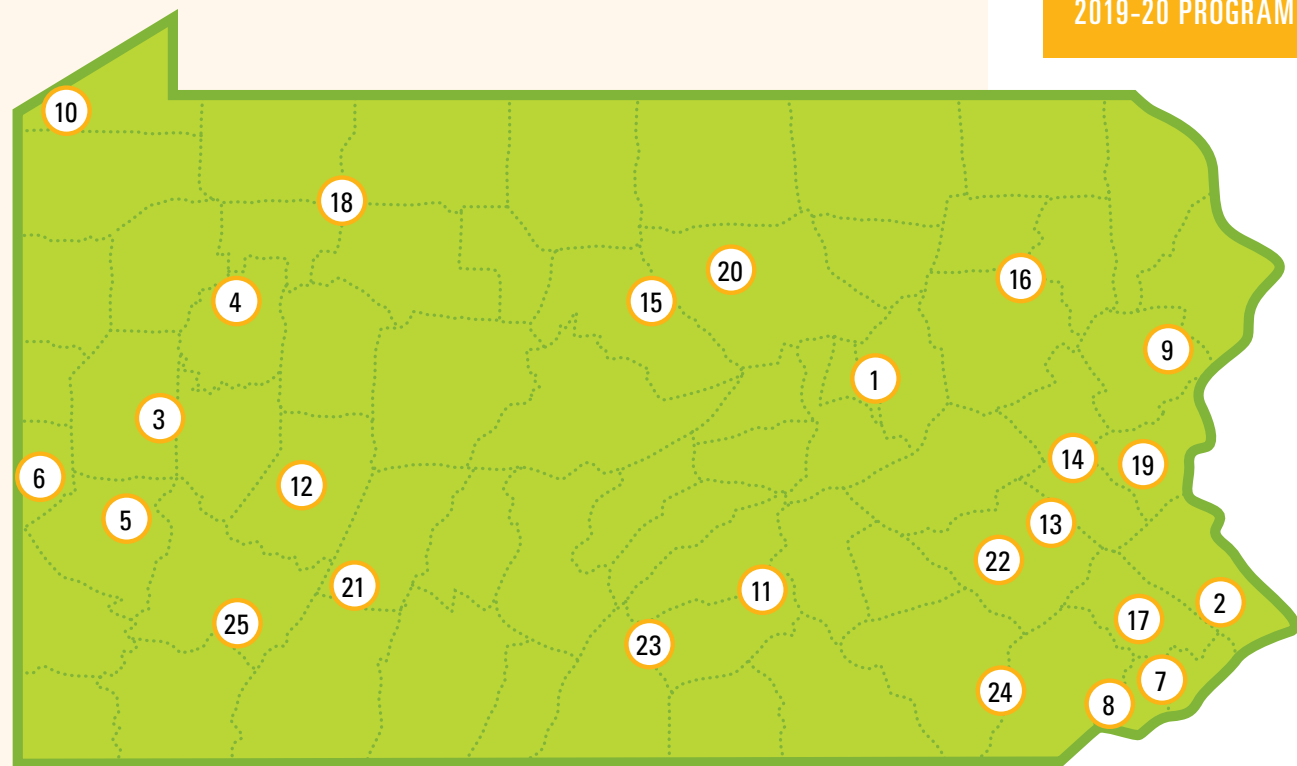
Training Dollars	\$6,500,964
Employees Trained	24,359



## TRAINING DOLLARS / EMPLOYEES TRAINED



## PENNSYLVANIA EMPLOYERS CAN ACCESS TRAINING ONLINE AND THROUGH ANY OF THESE PARTICIPATING WEDNETPA PARTNERS:



1. [Bloomsburg University of PA](#)
2. [Bucks County Community College](#)
3. [Butler County Community College](#)
4. [Clarion University of PA](#)
5. [Community College of Allegheny County](#)
6. [Community College of Beaver County](#)
7. [Community College of Philadelphia](#)
8. [Delaware County Community College](#)
9. [East Stroudsburg University of PA](#)
10. [Edinboro University of PA](#)
11. [HACC, Central Pennsylvania's Community College](#)
12. [Indiana University of PA](#)
13. [Kutztown University of PA](#)
14. [Lehigh Carbon Community College](#)
15. [Lock Haven University of PA](#)
16. [Luzerne County Community College](#)
17. [Montgomery County Community College](#)
18. [North Central PA Regional Planning & Development Commission](#)
19. [Northampton Community College](#)
20. [PA College of Technology](#)
21. [Pennsylvania Highlands Community College](#)
22. [Reading Area Community College](#)
23. [Shippensburg University of PA](#)
24. [West Chester University of PA](#)
25. [Westmoreland County Community College](#)



### THE WEDNETPA PARTNERSHIP

WEDnetPA includes State System universities, community colleges, Pennsylvania College of Technology and North Central PA Regional Planning & Development Commission.

Qualified companies receive funding through this alliance of 25 diverse partners throughout the Commonwealth who coordinate the resources of the entire network and serve as the points of contact for businesses accessing training funds.



Toll free: 1-877-WEDNETPA  
(1-877-933-6387)

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Managed by:  
**Pennsylvania College of Technology**  
Workforce Development  
& Continuing Education