

2021-2022 FUNDING GUIDE



Workforce & Economic Development Network





WEDNETPA: BUSINESS AS (UN)USUAL

I had been practicing for weeks. Parallel parking. Using my turn signal. Backing out of the driveway.

It was 1978. My sixteenth birthday was just around the corner and I could not wait to get my driver's license. My mom and I had been preparing for the driving portion of the test by taking her car out whenever we could to give me time behind the wheel. And I felt confident I was going to ace the exam. That is until the day my dad said he wanted me to take the test using his car.

My mom's car was an automatic – my dad's, a stick. I didn't have experience driving a stick and remember how distraught I was by my dad throwing a serious monkey wrench into my plans. I'd have to relearn everything behind the wheel of his Pinto. That's right ... a 1973 Ford Pinto with a four-speed manual transmission!

"Why do I need to take the test in your car? I'll be driving mom's when I have my license," I argued. And to this day, I remember his response. "It's a good skill to have, you might really need it someday."

And, as you've probably already figured, he was right. When my brother came home with a '67 Corvette later that year, guess who already knew how drive that beauty? And guess who was glad his dad made him learn stick when his brother let him take that Vette for a spin?

Flash-forward a few decades. As the director here at WEDnetPA, I oversaw the completion of our online application process. Encouraged the idea of online learning to complement classroom-based training. Designed our organization to be agile, able to swiftly adapt to changing training needs. At the time, each wasn't world-changing. You might say they were ... "good to have." But thank goodness we did have them. Because they were all very much needed over the past 12 months.

While the world around us was being turned upside down, WEDnetPA was able to continue to support companies that were still operating ... and still in need of training their employees. Even though we were in the middle of a pandemic, businesses could still apply for our resources online. Face-to-face contact was not allowed, but our online training options still enabled companies to obtain the employee skills they needed. We were able to pivot on a dime from the original vision we had outlined for 2020 and redirect our focus to helping businesses survive an extraordinary crisis. In many ways it was business as usual, though under an extremely unusual set of circumstances.

We're proud to have helped so many companies during this difficult time and look forward to doing more of the same as we slowly return to a sense of normalcy. WEDnetPA's support for training will be even more valuable in the coming months as companies rehire, businesses begin to grow again and our economy moves back to running in high gear. Something I know a little bit about — thanks to my dad.

Until next time. Please use common sense. Stay safe. And be well.

Thomas Venditti
Statewide Director



The New WEDnetPA process now requires only

ONE

**APPLICATION
TRAINING PLAN and
CONTRACT**



Training funds available up to

\$2,000

**PER ELIGIBLE
EMPLOYEE!**

(not to exceed \$100,000
per eligible fiscal year.)



WEDnetPA is employer-driven

YOU

CHOOSE the training,
CHOOSE the trainer and
CHOOSE the training method.



Choose from any one of our

24

CERTIFIED WEDnetPA PARTNERS

to answer your questions and
guide you through the process.

More than 9,000 providers have been used for training.

**TRAINING
—CAN BE—
PROVIDED**

BY ANY private-sector trainer.
BY ANY WEDnetPA partner.
BY YOUR OWN qualified in-house staff.
IN A CLASSROOM or
ONLINE.



ELIGIBILITY

To obtain funds through WEDnetPA, your company, employees and training must meet the eligibility criteria below. Please visit wednetpa.com for more details.

IS MY COMPANY ELIGIBLE?

- Must be located in Pennsylvania.
- Must be in an eligible industry and commercial/industrial in nature.
- Cannot be limited or explicitly defined as ineligible.
- Cannot receive funding more than two years in a row or three years out of any five-year period.

ARE MY EMPLOYEES ELIGIBLE?

- Must be a resident of and employed in Pennsylvania.
- Must earn at least \$12.00 per hour, excluding benefits.
- Must be permanently employed full-time and eligible for full-time benefits.
- Must be an employee of the specific company location for which a contract is awarded.

IS MY TRAINING ELIGIBLE?

- Must be skill building for current job, advancement or promotion.
- Must start and be completed within the fiscal year (July 1 through June 30) for which the funds are awarded. Partial training cannot be reimbursed.
- Training costs must be "reasonable" as defined by market rates and other criteria.
- Each training session must be a minimum of 30 minutes in length.
- Company orientation and on-the-job training are not eligible.

WEDnetPA maximizes its investment by leveraging the existing training budgets of participating companies. WEDnetPA takes great pride in the efficiency with which it operates the program.

Approximately 90 percent of funding goes directly to company training.



THE FOLLOWING BUSINESSES ARE NOT ELIGIBLE:

- Brick-and-mortar retail businesses
- Educational institutions
- Employment agencies
- Gaming establishments
- Government agencies and facilities
- Non-profit entities (except certain healthcare)
- Training providers
- Direct marijuana businesses

WEDNETPA TRAINING PROGRAM MAKES PENNSYLVANIA COMPANIES MORE COMPETITIVE AND PRODUCTIVE

The Commonwealth of Pennsylvania has created the opportunity for employers to train new and existing employees through the WEDnetPA program. Training is available to qualified in-state businesses and out-of-state companies relocating to the economic-friendly business climate of Pennsylvania — with funding accessed through WEDnetPA and made available by the Pennsylvania Department of Community and Economic Development (DCED).

Companies can apply online and select any WEDnetPA partner — including State System universities, community colleges and other educational providers (see page 7 for complete listing). Through the program, your company can benefit from a wide range of training that will put your employees on the path to higher performance.

TRAINING TOPICS

The goal of WEDnetPA is to help companies acquire the training their employees need most. Our partners can help you conduct an assessment and develop a training plan to meet those needs. Training can be done offsite, onsite at your company or online. Any private-sector trainer, a WEDnetPA partner or your qualified in-house staff can conduct the training. Eligible training topics include, but are not limited to:

Business Operations:

- Customer Service
- Human Resources
- Leadership
- Math
- Problem Solving

Computer Operations:

- Database Software
- Electronic Medical Records
- Presentation Software
- Spreadsheets
- Word Processing

Machine Operations and Maintenance:

- Hydraulics
- Industrial Electricity
- Motor Controls
- Pneumatics

Manufacturing Fundamentals:

- Basic and Industrial Electricity
- Blueprint and Schematic Reading
- Geometric Dimensioning and Tolerancing
- Machine Setup
- Soldering
- Tooling and Grinding
- Welding

Manufacturing Technology:

- 3D Printing
- CAD, CAM, CNC, PLC
- Electronics
- Rapid Prototyping
- Robotics

Product and Process Control:

- Continuous Improvement
- Enterprise Resource Planning (ERP)
- Internal Auditor
- ISO 9000+
- Kaizen
- Lean Enterprise
- Lean Manufacturing
- Non-destructive Testing (NDT)
- Project Management
- Quality Assurance
- Root Cause Analysis
- Six Sigma
- Statistics
- Total Productive Maintenance (TPM)
- Total Quality Management (TQM)

Software Implementation:

- Coding/Programming
- E-Commerce
- Information Security
- Network Administration
- SCRUM
- Software Engineering
- Website Design and Development

Health and Science Applications:

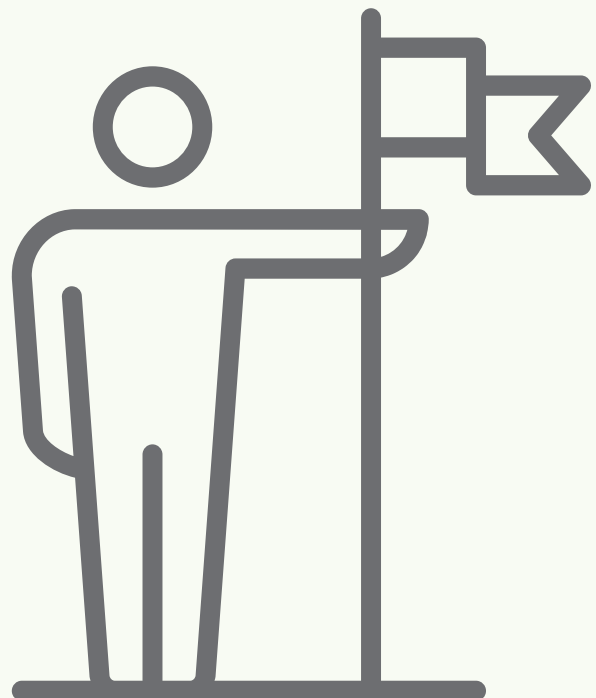
- Biology
- Chemistry
- Infection Control
- Nursing
- Phlebotomy
- Physics

Workplace Behavior Skills:

- Communications
- Diversity
- Drug and Alcohol Abuse
- Sexual Harassment
- Teamwork

Workplace Health and Safety:

- Active Shooter
- ARC Flash
- Blood-borne Pathogens
- Confined Space
- Driver Safety
- Electrical Safety
- Fall Protection
- Fire Safety
- First Aid, CPR, AED
- Food Safety
- Forklift Safety
- Hazardous Materials Handling
- Lockout/Tagout (LOTO)
- OSHA
- Personal Protective Equipment (PPE)
- Workplace Violence



OUR ONLINE PROCESS

THE PURPOSE OF OUR JOB TRAINING IS TO MAKE COMPANIES MORE EFFICIENT, STREAMLINED AND PRODUCTIVE

So, we designed our process to be the same. ISAAC is our Information Sharing, Administration & Analysis Center (ISAAC). Take a look at how quick and easy it is to access WEDnetPA's state-funded workforce training grant.

IT'S AS EASY AS 1 ... 2 ... 3.



1. APPLY

If your company is new to WEDnetPA, submit an online inquiry at wednetpa.com to create a user ID and password. If your company received a WEDnetPA grant in the past, log into your existing ISAAC account to submit your inquiry. When eligibility is confirmed, complete the online application and training plan to request grant funds.



2. TRAIN

When your application is approved, accept your grant offer through the award notification you will receive by email, then start training. You can use any training provider you choose.

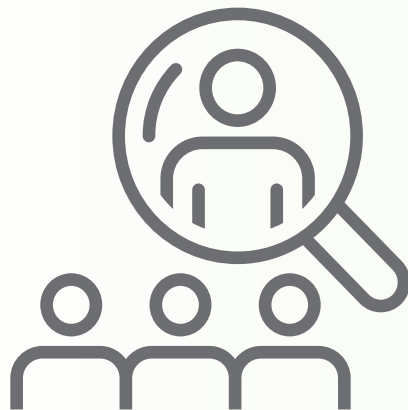


3. INVOICE

When a training event is completed, submit your documentation within 45 days and you'll be reimbursed for eligible costs.

This online system saves paper, time and hassle. You choose from any of our certified WEDnetPA partners who are trained to help you through the application, contracting and invoicing steps. They can even help you determine your training needs and find the right training providers to meet them.

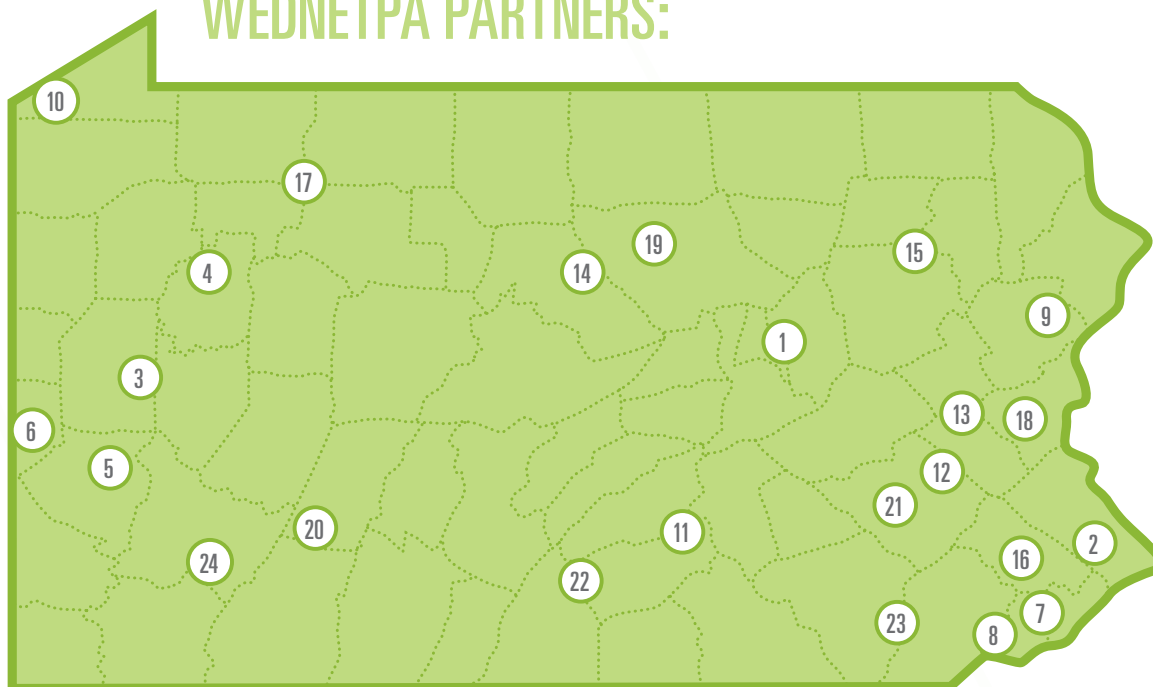
APPLY TODAY!



The WEDnetPA Partnership

WEDnetPA includes State System universities, community colleges, Pennsylvania College of Technology, and the North Central PA Regional Planning & Development Commission. Qualified companies receive funding through this alliance of 24 diverse partners throughout the Commonwealth that coordinate the resources of the entire network and serve as the points of contact for businesses accessing training funds.

PENNSYLVANIA EMPLOYERS CAN APPLY FOR TRAINING FUNDS ONLINE AND THROUGH ANY OF THESE PARTICIPATING WEDNETPA PARTNERS:



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|---|--|--|
| 1. Bloomsburg University of Pennsylvania
jwilliam@bloom.edu
570-389-4004 | 10. Edinboro University of Pennsylvania
zewe@edinboro.edu
814-732-1420 | 19. Pennsylvania College of Technology
hallison@pct.edu
570-327-4775, ext. 3104 |
| 2. Bucks County Community College
sherry.mckinney@bucks.edu
215-968-8359 | 11. Harrisburg Area Community College
csshirk@hacc.edu
717-780-1112 | 20. Pennsylvania Highlands Community College
jdavis@pennhighlands.edu
814-262-3813 |
| 3. Butler County Community College
kathleen.strobel@bc3.edu
724-287-8711, ext. 8267 | 12. Kutztown University of Pennsylvania
hensley@kutztown.edu
484-646-5881 | 21. Reading Area Community College
acreveling@racc.edu
610-607-6202 |
| 4. Clarion University of Pennsylvania
jbest@clarion.edu
814-393-2600 | 13. Lehigh Carbon Community College
mdonovan@lccc.edu
570-668-6880 | 22. Shippensburg University of Pennsylvania
cjezel@ship.edu
717-477-1123, ext. 3381 |
| 5. Community College of Allegheny County
roverton@ccac.edu
412-788-7536 | 14. Lock Haven University of Pennsylvania
angelic.hardy@lockhaven.edu
570-484-3131 | 23. West Chester University of Pennsylvania
ejenkins@wcupa.edu
610-425-7435 |
| 6. Community College of Beaver County
diane.loverich@ccbc.edu
724-480-3451 | 15. Luzerne County Community College
sspry@luzerne.edu
800-377-5222, ext. 407 | 24. Westmoreland County Community College
dewittju@westmoreland.edu
724-925-4090 |
| 7. Community College of Philadelphia
wcoleman@ccp.edu
215-496-6161 | 16. Montgomery County Community College
bdebias@mc3.edu
610-718-1967 | |
| 8. Delaware County Community College
mwallace@dccc.edu
610-355-7146 | 17. North Central Pennsylvania Regional Planning & Development Commission
ddelhunt@ncentral.com
814-773-3162, ext. 3009 | |
| 9. East Stroudsburg University of Pennsylvania
mpostupack@esu.edu
570-422-7920 | 18. Northampton Community College
dholub@northampton.edu
610-861-4158 | |



Toll free: 1-877-WEDNETPA
(1-877-933-6387)

wednetpa.com
wednetpa@pct.edu

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